INSEAD





TRUCK DRIVERS IN SUB-SAHARAN AFRICA

Difficult work environment

- Stress, loneliness
- High-risk sexual behavior
- Vulnerable to HIV, STIs, Tuberculosis, Malaria, ...

Traditional health system

- Difficult to access for truck drivers
- Insufficient parking space
- Opening hours
- Truck drivers don't deviate

NORTH STAR ALLIANCE

Roadside Wellness Centers (RWCs)

- Clinics placed at busy truck stops: hotspots
- 38 RWCs in 10 countries in SSA
- Reduce barriers to access

5 service packages

- Primary care services
- STI, Malaria, Tuberculosis & HIV services





Locating Roadside Clinics in Sub-Saharan Africa

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LOCATION PROBLEM

Decisions

- Locations of a given number of new Roadside Wellness Centers
- Which optional service packages these RWCs should offer

OPTIMIZATION CRITERIA

- Maximize patient volume
 - > Choose locations that attract many truck driver patients
- **Enhance continuity of access**
 - Choose locations that ensure adequate access at any point of time during the truck drivers' trips
 - Travel time gaps between RWCs should not be too large
 - Particularly important for health services that require frequent clinic visits (HIV treatment)

MEASURING ACCESS TO HEALTHCARE

Traditional access measures

- Based on distance/ travel time between patient and provider
- Not suitable for mobile patients like truck drivers

Three access measures for mobile patients

- fraction of time within a critical time limit from a health facility • CTL:
- fraction of time within a critical time limit **RCTL:** & fraction of time within a recommended time limit
- ASAP: expected travel time to nearest facility when needed



SOLUTION METHOD

Mixed Integer Programming (MIP) formulation

- Objective function:
- max $r \cdot Patient Volume + (1 r) \cdot Continuous Access Score$ Continuous Access Score:



 $(Truck Volume_{q} \cdot Access Score_{qs})$

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CASE STUDY RESULTS

Case study: Southern & Eastern Africa Network

- Location decisions have a big impact in terms of continuity of access.
 - E.g. situation along two major corridors before and after adding 4 RWCs to the network:



Current RWC

Increasing continuity of access does need to harm patient volumes.



- Location decisions are generally very robust w.r.t. data impreciseness.
 - > Quality of location decisions remains high when randomly drawing "true" parameter values:
 - Synergy effects by placing multiple facilities
 - » Network planning is very beneficial
 - Long term perspective is key

DECISION SUPPORT TOOL





















North Star Status Ba Show Largest Arc Help Save Case